

Your Port Specialists

.....where ports and people matter.....



Pragmatic, Passionate and Practical

**Unrivalled Port Services and Solutions Powered
by Operational Excellence**

MAKING EXCELLENCE A HABIT

OCTOBER 2020

ABOUT US

The Trent Group was founded in 2016 with a rebellious objective - to deliver more than a century of international port terminal experience to a global clientele, anywhere, anytime, old, new, small or large.

Launched by global port operations veteran Jon Arnup, the Trent Group evolved to bring the best global standards, solutions and practices to quality-orientated port owners and decision-makers.

We believe everyone should enjoy the benefits and insights of our international experience, working with complementary partners who support our mission and values.

In the boardroom, on the berth or on the crane, 'we have been there' – and we're committed to bettering the business and lives of our customers, port workers and their communities.

What Makes Us Different:

- *Our international port knowledge and experience*
- *Our get-it-done network*
- *Our strong partnership values - we go above and beyond paper-based contracts*
- *Bringing demonstrable value to many aspects of port life*

A TRUE PORT PARTNER

The Trent Group is committed to delivering practical services and solutions to customers around the world, driven by measurable efficiency, budgetary value and port productivity. Our team is always on-hand to support your interests, promising a grounded approach to finding the right service or product to meet your needs.

At Trent, it's not who you know that determines access to globally recognised equipment, port services, solutions, design and asset management options - our people go above and beyond what's on the contract, ensuring the answer matches the problem and exceeds your expectations. We are the can-do port company for a broad range of local, national and international customers.

Trent occupies a unique position in a market populated by a variety of port consultant companies - people have originated from ports and terminals, having worked for some of the largest global port operators in the world.

We know our services deliver the value and quality our customers need to thrive, combining unparalleled port experience with an authentic dedication to developing long-term partnerships that help decision makers get things done, and get things done right.



OUR MISSION

Making excellence a habit.....

To enable economic prosperity by providing the highest quality tailored port services and solutions, delivered with a sense of purpose, friendliness, individual pride and company spirit.

OUR VISION

A respected leader in port services

Our vision is to be the worlds most respected, leading port services and solutions provider, and build a customer centric company that best understands and satisfies the needs of the ports and their people all over the world.

OUR VALUES



Customer Commitment

We develop long term relationships that make a positive difference to our customers.



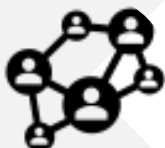
Quality

We provide port services and solutions with an unsurpassed service, that together adds value to our customers' journey.



Integrity

We uphold and operate to the highest standards of integrity and safety, in all that we do.



Teamwork

We work together, across boundaries to meet the needs of our customers and help everyone win.



Respect for People

We value our people as we do those of our customers - we listen - we support, and we act.



A Will to Win

We show a strong will to win in this port industry space, and in every aspect of what we do.



Personal Accountability

We are personally accountable for delivering on our commitments.

OUR VALUED SERVICES



**Port Equipment
Services & Solutions**



**Port Equipment
Procurement**



**Trent Moscord Spare
Parts E-Marketplace**



**Port Development
& Services**



Port Automation



PROJECT HISTORY

Project Description	Year	Country
✓ Procured & delivered two (2) multipurpose hoppers	2016	Australia
✓ Terminal start-up due diligence & preparations	2016	Qatar
✓ Post Terminal start-up due diligence	2017	Qatar
✓ Lead Project Managers for 15 months on a USD23 Million, 7 Quay Crane (QC) major refurbishment project	2016-2017	Malaysia
✓ Structural crane inspections (Various)	2016-2018	Globally
✓ Structural crane inspections & FEA Analysis	2018	Philippines
✓ Structural crane inspections & FEA Analysis	2016-2019	Malta
✓ Sourcing and Placement of Technical Director	2017	Jamaica
✓ Structural, mechanical and electrical crane inspections	2018	Hong Kong
✓ Structural, crane inspections and Inspection Manual Creation	2017	Netherlands
✓ Terminal, equipment, engineering, Inventory and Procurement	2018	Jamaica
✓ Terminal, equipment, engineering, operational and IT due diligence	2018	Djibouti
✓ Terminal, equipment, engineering, Inventory and Procurement due diligence	2018	Philippines
✓ Source and Placement of COO	2018	Djibouti
✓ Terminal, equipment, engineering, operational, HSSE and IT DD	2018	Turkey
✓ Create technical specs for new General Cargo & Container Port	2019 - 2020	Saudi
✓ Project management & TPI for one (1) QC	2017 - 2018	France
✓ Project management & TPI for two (2) QC	2018	Poland
✓ Maintenance management project (1 year, in Middle East)	2018	Qatar

PROJECT HISTORY Cont'd

Project Description	Year	Country
✓ Terminal capacity assessment, design of civil engineering & equipment requirements	2018	Qatar
✓ Project management and CE compliance for acquisition of four (4) QC's	2018	France
✓ Spare parts sales (various globally)	2018 - 2020	Globally
✓ Sold four (4) new 16 wheels RTGs	2018	Djibouti
✓ Equipment Ai Failure Prediction & Diagnostics	2017 - 2019	Netherlands
✓ Developed and written polices, procedures and tactical instructions	2018	Jamaica
✓ Developed and written polices, procedures and tactical instructions	2018	Philippines
✓ Project Management Consultant for Civil and Equipment expansion	2018 - 2022	Qatar
✓ Terminal, equipment, engineering, operational, HSSE and IT due diligence	2019	Montenegro
✓ Crane recovery and accident investigation	2019	Philippines
✓ Crane recovery and accident investigation	2019	Gabon
✓ Crane recovery and accident investigation	2019	Congo
✓ Bulk Terminal Assessment, Redesign and Development	2019 - 2020	Kuwait
✓ Bulk Terminal New Port Development	2020	Mauritania
✓ Asset Management ISO 55000 Assessment and Action Plan	2020	Philippines
✓ RMG Structural Design review	2020	Australia
✓ Acquisition due diligence (Equipment & Civils)	2020	China
✓ Due Diligence & Master Planning	2020	Ukraine
✓ Implementing Trent Moscord Global E-Marketplace	2020	India
✓ Implementing Trent Moscord Global E-Marketplace	2020	UAE
✓ Implementing Trent Moscord Global E-Marketplace	2020	Philippines

OUR CUSTOMERS



مرفأء أبو ظبي
ABU DHABI TERMINALS



OUR LEADERSHIP TEAM



A Singapore based, seasoned executive with over 32 years' port industry experience, in various Senior Management and Director roles, working for 3 large global port operators, P&O ports, Hutchison Port Holdings and DP World. A Senior team member in DP World active in developing and growing a terminal portfolio from 5 to 66 ports worldwide over an 8 year period. Created, led and implemented the industry's largest ever ISO55000 compliant Asset Management program to African, Americas, Asian and European continents. Lived and worked in seven (7) countries on four (4) continents and visited more than 49 ports worldwide during the course of business.



A Sydney based, seasoned professional, with over 45 years' port industry experience, operating in various senior engineering management roles, in container terminals, CFS, bulk and General Cargo facilities. A multi-cultural, and culturally sensitive, port professional with multi lingual capabilities, having operated in multiple continents and many countries around the world. A key team member of a global strategic equipment procurement team, responsible for the procurement, project management and delivery of port cranes and equipment, around the world, with a value measurable by hundreds of millions of dollars.



An experienced Hong Kong based, senior manager with over 20 years' experience working in the port industry. Successfully managed, operated and delivered in many countries. Worked in various port terminal line management roles as well as regional engineering roles for a major global terminal operator in Asia. Highly capable and effective port professional, proven and able to work in multiple cultural environments in Asia, SE Asia, Africa, Europe and the Americas .



With more than 23 years of experience to different business industry experience, in various senior management roles. Lead, managed and drive groups of company to develop new/existing business segment. Has extensive skills in Organization, Strategic Planning, Operations/Project, Supplier Chain and Customer Relation Management.

CONTACT US



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